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File 9:Business & Industry(R) Jul/1994-2004/Sep 15
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File 15:ABI/Inform(R) 1971-2004/Sep 16
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File 16:Gale Group PROMT(R) 1990-2004/Sep 16
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File 20:Dialog Global Reporter 1997-2004/Sep 16
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File 148:Gale Group Trade & Industry DB 1976-2004/Sep 16
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File 160:Gale Group PROMT(R) 1972-1989
(c) 1999 The Gale Group
File 275:Gale Group Computer DB(TM) 1983-2004/Sep 16
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Set	Items	Description
S1	163768	PRODUCT(2N)BUNDL??? OR CROSS()SELL??? OR COBRAND??? OR CO(-))BRAND???
S2	8023150	RELATED OR ASSOCIATED OR AFFILIAT??? OR ALLIED OR ALLIANCE- OR INTERRELATED OR ANCILLARY OR AFFINITY
S3	10995124	(TANGIBLE OR MATERIAL OR PHYSICAL)() (PRODUCT? ? OR ITEM? ? OR MERCHANDISE OR GOODS OR WARES OR ARTICLE? ? OR OBJECT? ?) - OR CD OR TAPE? ? OR ALBUM? ? OR DVD? ? OR SAFETY()DEVICE? ? OR NAVIGATION??()SYSTEM? ? OR EQUIPMENT OR TOOL? ?
S4	2084513	DISCOUNT? ? OR INCENTIVE? ? OR MARKDOWN? ? OR MARK??()DOWN? ? OR REBATE? ? OR REFUND?? OR MONEYBACK OR MONEY() (BACK OR O- FF)
S5	20868128	BOTH OR TOGETHER OR AT()ONCE OR SIMULTANEOUS? OR CONCURREN- T? OR SAME(.) (TIME OR INSTANT) OR EN()MASSE OR SET OR BUNDLE OR PACKAGE OR PAIR??? OR COUPL??? OR COMBIN??? OR AGGREGAT??? OR AGGRAGAT???
S6	1735674	S3(20N) ((INTANGIBLE OR IMMATERIAL OR VIRTUAL OR DIGITAL) () - (PRODUCT? ? OR ITEM? ? OR MERCHANDISE OR GOODS OR WARES OR AR- TICLE? ? OR THING? ? OR OBJECT? ?) OR SERVICE? ? OR MUSIC OR - SONG? ? OR DOWNLOAD? ? OR INSURANCE OR LESSONS)
S7	86158	S4(5N)S5
S8	68	(S1 OR S2)(S)S6(S)S7
S9	7	(S1 OR S2)(10N)S6(10N)S7
S10	12	(S1 OR S2)(S)(S6(10N)S7)
S11	268	S6(10N)S7
S12	68	(S1 OR S2)(S)(S6(S)S7)
S13	81	(S1 OR S2) AND (S6(10N)S7)
S14	42	S12 NOT PY>2000
S15	3	S13 NOT PD=20000630:20041031
S16	2	RD (unique items)
S17	46	S13 NOT PY>2000
S18	34	S17 NOT PD=20000630:20041031
S19	27	RD (unique items)

19/3,K/4 (Item 4 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01509580 01-60568

Plug-and-play news for Fox

McClellan, Steve

Broadcasting & Cable v127n38 PP: 36 Sep 15, 1997

ISSN: 1068-6827 JRNL CODE: BRO

ABSTRACT: Fox will send out a proposals by the end of September 1997 to non-news **affiliates** designed to make it easier and cheaper for them to get into the local news business. The plan has 2 key elements, including a **package** of deep **discounts** for **equipment** and **services** that local stations need to start up newscasts. The 2nd part of the plan is...

...DESCRIPTORS: **Affiliates** ;

19/3,K/5 (Item 5 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01430129 00-81116

Play it again Sam!

Woodall, Christopher

HRMagazine v42n5 PP: 84-87 May 1997

ISSN: 1047-3149 JRNL CODE: PAD

WORD COUNT: 1989

...TEXT: the ski season, including awards nights, Christmas and year-end parties, and departmental get-togethers. **Both** resorts also offer **discounts** on ski and snowboard **lessons**, food, sports **equipment** and **lessons** for employees' children.

Sea World teems with freebies and discounts for its seasonal hires. Employees... in my life," Ahrens says. "They'll bring tenfold back if they say that."

Author **Affiliation** :

Christopher Woodall is a freelance writer based in Whistler, B.C.

19/3,K/6 (Item 6 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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01077194 97-26588

Can purchasing alliances adapt?

Montague, Jim

Hospitals & Health Networks v69n16 PP: 30-33 Aug 20, 1995

ISSN: 1068-8838 JRNL CODE: HPT

WORD COUNT: 2287

...ABSTRACT: not easy, but it is a decision more hospital leaders are facing as systems and **affiliated** networks form. By dealing with one alliance instead of several, they believe they will have...

...TEXT: belonged to at least four alliances. Any of them would have given BJC the standard **package** -- **discount** prices on supplies and **equipment** for its members nationwide and an array of consulting **services**. But VHA, based in Irving, TX, offered something extra: the chance to collaborate with as...

...but it's a decision more and more hospital leaders are facing as systems

and **affiliated** networks form. By dealing with one alliance instead of several, they believe they'll have... stark example of the middlemen's melting iceberg. Barnes was a VHA member, Jewish was **allied** with Premier, and Christian used AmHS. BJC's Milligan, formerly chief operating officer at Christian...

19/3,K/7 (Item 7 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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00776530 94-25922
The royal treatment
Parente, Genilee Swope
Credit Union Management v16n10 PP: 50-53 Oct 1993
ISSN: 0273-9267 JRNL CODE: CUM
WORD COUNT: 2111

...ABSTRACT: rapid pace. SLFCU is using what many credit unions have discovered is a valuable retention **tool** - relationship pricing. Tucson Employees Credit Union's Full **Service** Membership offers such benefits as a 1% **discount** on most loans or a **package** that includes some free share drafts, travelers checks, and money orders for members who use...
...TEXT: some employees didn't know they were eligible for membership.

* An agreement with an industry- **related** association instituted before the National Credit Union Administration implemented new rules on such partnerships was...

19/3,K/12 (Item 4 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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06114411 Supplier Number: 53713582 (USE FORMAT 7 FOR FULLTEXT)
Alltel first to bundle telecom services: discounts offered for cellular, paging, Internet, long distance packages.
Arkansas Business, v16, n2, p1(2)
Jan 11, 1999
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1038

... announce combined billing for wireline and wireless services within two weeks. No discounts will be **associated** with the combined billing, Pagano says.

Southwestern Bell has been eagerly waiting for Alltel to...

...business and residential customers.

Sprint already offers Internet access, long-distance, paging and digital wireless **service** on a separate basis, and customers will be able to purchase all of those **services** - plus landline telephone **equipment** - at Sprint PCS stores in the second quarter of 1999. But Sprint has no immediate plans to **bundle** the **services** at a **discount**, says Kenneth Conner, district manager of sales and marketing for Sprint PCS in Little Rock.

RELATED ARTICLE: Software Rival Goes to Court to Make Alltel Honor Contract

Alltel Corp. recently was...

19/3,K/14 (Item 6 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

04672888 Supplier Number: 46877415 (USE FORMAT 7 FOR FULLTEXT)
**Cisco Launches Solutions Programs to Meet Product and Business Challenges
of Internet Service Providers; Programs to Include New Bundled Solutions,
Financial Incentives, and Training.**
Business Wire, pl11110034
Nov 11, 1996
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 855

The programs were introduced last week to the industry's leading **service** providers at a conference held here by Cisco. The solutions program includes end-to-end, customer premises **equipment** (CPE) solutions **coupled** with targeted business **incentives** to allow Cisco customers to easily deploy **services** to their end users.

Cisco's new business solutions address the primary problems facing ISPs...
NAICS CODES: 5415 (Computer Systems Design and **Related** Services); 51121 (Software Publishers)

19/3,K/22 (Item 6 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

04596146 SUPPLIER NUMBER: 08518162 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Full truck service keeps dealers competitive. (includes related articles)
Hahn, Tim
Tire Review, v90, n5, p34(4)
May, 1990
ISSN: 0040-8085 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 1814 LINE COUNT: 00135

Full truck service keeps dealers competitive. (includes related articles)
... of their problem, they appreciate that and stick with you"
Some tire manufacturers help dealers **set** up a road service through **incentives** that help pay for **service** trucks or provide materials needed for the vehicles. These vehicles are loaded with such necessary **equipment** as a compressor, crane, lift gate, safety cage, air wrenches and inflation rings.

Service vehicles can bring in added business by answering calls of distress from cross-country truckers...

19/AA,AN,TI/1 (Item 1 from file: 15)
DIALOG(R)File 15:(c) 2004 ProQuest Info&Learning. All rts. reserv.

01990400 50474154
Do HMOs make a difference? Use of health services

19/AA,AN,TI/2 (Item 2 from file: 15)
DIALOG(R)File 15:(c) 2004 ProQuest Info&Learning. All rts. reserv.

01856573 05-07565
Cooperative ventures in a competitive environment: The influence of regulation on management decisions

19/AA,AN,TI/3 (Item 3 from file: 15)
DIALOG(R)File 15:(c) 2004 ProQuest Info&Learning. All rts. reserv.

01825954 04-76945
The copyright dilemma involving online service providers: Problem solved...for now

19/AA,AN,TI/4 (Item 4 from file: 15)
DIALOG(R)File 15:(c) 2004 ProQuest Info&Learning. All rts. reserv.

01509580 01-60568
Plug-and-play news for Fox

19/AA,AN,TI/5 (Item 5 from file: 15)
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01430129 00-81116
Play it again Sam!

19/AA,AN,TI/6 (Item 6 from file: 15)
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01077194 97-26588
Can purchasing alliances adapt?

19/AA,AN,TI/7 (Item 7 from file: 15)
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00776530 94-25922
The royal treatment

19/AA,AN,TI/8 (Item 8 from file: 15)
DIALOG(R)File 15:(c) 2004 ProQuest Info&Learning. All rts. reserv.

00668349 93-17570
Are you paying too much on your electric bills?

19/AA,AN,TI/9 (Item 1 from file: 16)
DIALOG(R)File 16:(c) 2004 The Gale Group. All rts. reserv.

07456265 Supplier Number: 62699736
VIFI(TM) Unveils Revolutionary Internet Brokerage Product.

19/AA,AN,TI/10 (Item 2 from file: 16)
DIALOG(R)File 16:(c) 2004 The Gale Group. All rts. reserv.

06829425 Supplier Number: 57598132
ECHOSTAR LOSS SOARS.

19/AA,AN,TI/11 (Item 3 from file: 16)
DIALOG(R)File 16:(c) 2004 The Gale Group. All rts. reserv.

06792656 Supplier Number: 57440529
ECHOSTAR LOSSES DOUBLE IN 3RD QUARTER. (1999) (Company Financial Information)

19/AA,AN,TI/12 (Item 4 from file: 16)
DIALOG(R)File 16:(c) 2004 The Gale Group. All rts. reserv.

06114411 Supplier Number: 53713582
Alltel first to bundle telecom services: discounts offered for cellular,
paging, Internet, long distance packages.

19/AA,AN,TI/13 (Item 5 from file: 16)
DIALOG(R)File 16:(c) 2004 The Gale Group. All rts. reserv.

05034711 Supplier Number: 47391754
Ariba signs Cisco Systems in major customer win; Cisco chooses Ariba to
provide a worldwide solution for operating resource management.

19/AA,AN,TI/14 (Item 6 from file: 16)
DIALOG(R)File 16:(c) 2004 The Gale Group. All rts. reserv.

04672888 Supplier Number: 46877415
Cisco Launches Solutions Programs to Meet Product and Business Challenges
of Internet Service Providers; Programs to Include New Bundled Solutions,
Financial Incentives, and Training.

19/AA,AN,TI/15 (Item 7 from file: 16)
DIALOG(R)File 16:(c) 2004 The Gale Group. All rts. reserv.

01868345 Supplier Number: 42369991
OSF ANNOUNCES GENERAL AVAILABILITY OF DISTRIBUTED COMPUTING ENVIRONMENT

19/AA,AN,TI/16 (Item 1 from file: 20)
DIALOG(R)File 20:(c) 2004 The Dialog Corp. All rts. reserv.

08857121
CRTC: Telecom Order CRTC 99-1203

19/AA,AN,TI/17 (Item 1 from file: 148)
DIALOG(R)File 148:(c)2004 The Gale Group. All rts. reserv.

08351069 SUPPLIER NUMBER: 17802020
Bargain-basement PCs: sensible savings?(includes related article)

19/AA,AN,TI/18 (Item 2 from file: 148)
DIALOG(R)File 148:(c)2004 The Gale Group. All rts. reserv.

08144308 SUPPLIER NUMBER: 17428743
New fax service: MCI launches premier international fax service; MCI OneFAX

allows businesses to "fire & forget" international faxes. (Product Announcement)

19/AA,AN,TI/19 (Item 3 from file: 148)
DIALOG(R) File 148: (c)2004 The Gale Group. All rts. reserv.

08099464 SUPPLIER NUMBER: 17290075
MCI launches premier international fax service; MCI OneFAX allows businesses to "fire and forget" international faxes.

19/AA,AN,TI/20 (Item 4 from file: 148)
DIALOG(R) File 148: (c)2004 The Gale Group. All rts. reserv.

07495463 SUPPLIER NUMBER: 15715684
XCEL ANNOUNCES PLANS TO STAY IN CALIFORNIA; TEAMCALIFORNIA'S RED TEAM CREDITED WITH HELPING SAVE 250 JOBS

19/AA,AN,TI/21 (Item 5 from file: 148)
DIALOG(R) File 148: (c)2004 The Gale Group. All rts. reserv.

06736544 SUPPLIER NUMBER: 14603457
Saving money through expense reduction analysis.

19/AA,AN,TI/22 (Item 6 from file: 148)
DIALOG(R) File 148: (c)2004 The Gale Group. All rts. reserv.

04596146 SUPPLIER NUMBER: 08518162
Full truck service keeps dealers competitive. (includes related articles)

19/AA,AN,TI/23 (Item 7 from file: 148)
DIALOG(R) File 148: (c)2004 The Gale Group. All rts. reserv.

04119216 SUPPLIER NUMBER: 08008307
Safeguarding storage tanks.

19/AA,AN,TI/24 (Item 8 from file: 148)
DIALOG(R) File 148: (c)2004 The Gale Group. All rts. reserv.

03269918 SUPPLIER NUMBER: 05023040
National Golf Foundation reaches Visa card pact with Bank One.

19/AA,AN,TI/25 (Item 9 from file: 148)
DIALOG(R) File 148: (c)2004 The Gale Group. All rts. reserv.

02978245 SUPPLIER NUMBER: 04557648
Insert has 'newspaper' format. (for AG Thriftway) (Promotion News)

19/AA,AN,TI/26 (Item 10 from file: 148)
DIALOG(R) File 148: (c)2004 The Gale Group. All rts. reserv.

02167004 SUPPLIER NUMBER: 03359971
NAWGA to begin a buying service. (National American Wholesale Grocers' Association)

19/AA,AN,TI/27 (Item 1 from file: 275)
DIALOG(R) File 275: (c) 2004 The Gale Group. All rts. reserv.

01367747 SUPPLIER NUMBER: 08678944

Lavin buys Centel Communications Systems. (Ed Lavin)